

**AUGUST 21, 2012**

To Whom It May Concern,

This is Clarification # 1 to the Proposal for South Jersey Economic Development District Request for Proposals for Grant Writing Services.

**You are hereby notified of the below listed clarification(s):**

Question: Please clarify Section III, Paragraph #3 in reference to the fees. Please specify what is meant by a "proposed revenue sharing of grant administration fees". Does this mean that the Vendor will not be paid until such time as \$104,000 is received in grant funds?

Response: To clarify, this means that each respondent should submit a flat fixed annual fee and in addition, anything after \$104,000.00 secured in grant funds is open for discussion as to a shared percentage with the District for grant administration fees.

**The date/time originally established for receiving sealed proposal submissions, Tuesday, September 11, 2012, at 10:00 A.M., remains unchanged.**

Joseph Pontani, QPA  
Director of Purchasing